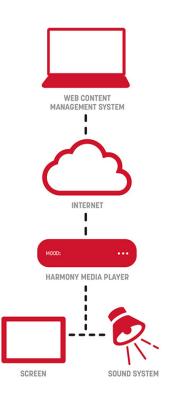


# THIS IS THE HARMONY PLAYER.

All-In-One Audio & Visual Digital Media Player

#### **MEET HARMONY**

Deliver your Music, Messaging and Digital Signage from one device with Mood Harmony – Mood's most innovative and versatile digital media player.



**UNMATCHED MUSIC CONTROL.** Create the perfect sound for your brand and choose from multiple professionally-designed music programming options - all backed by the world's largest library of fully-licensed music.

**EASY VISUAL CONTENT MANAGEMENT.** Instantly manage and schedule your Digital Signage solutions across one or multiple locations.

**SUPPORTS MULTIPLE FILE TYPES.** Harmony supports all common HD image and video file types, as well as HTML5, RSS feeds, live streaming and more.

**EXPANDABLE STORAGE.** From 16 GB to 256 GB of storage, Harmony makes it easy to store a wealth of Music, Messaging, and Digital Signage Content.

**EASY INSTALLATION.** Harmony is designed for simple plug & play installation with built-in mounting ports to make it easy to attach the player.

**CENTRALIZED MONITORING.** Conveniently monitor the health of your fleet of Harmony devices through Mood's online Monitoring app: easily identify devices that are offline, review performance metrics, recently played content, send on-click commands, export reports and opt-in for email alerts.

**ENERGY-EFFICIENT.** Designed to be 'always on', Harmony is designed with energy efficiency in mind, using under 10W of power no matter what content it's playing.

## HARMONY PLAYER APPLICATIONS

- 1. Harmony as a Music/Overhead Messaging Player
  - For <u>new clients</u> who need music (Harmony Music)
  - Or for clients who want to convert their devices

- 2. Harmony as an Digital Signage/Mood TV Player:
  - For existing/new clients who need visuals (can also be paired with Harmony Music on a separate Harmony Player).
- 3. Harmony as a Music/Messaging on Hold Player.

# HARMONY MUSIC

## **Programs**

- Programs play independently the way our Music Design team builds them.
- Custom Music Programs are supported but limited until Encore integration is completed.

### **Mixes**

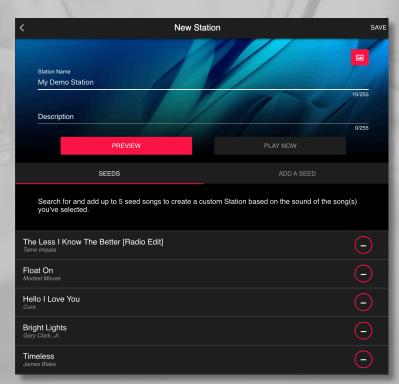
 Select up to 10 Elements and Mix them by Mood or Blend them by Element (more on next slide).

### **Stations**

 Search for your favorite songs/artists and Harmony will create a station based on the sound of the music you've selected.

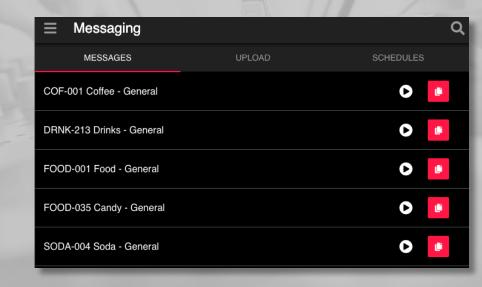
#### **Additional Features:**

• "Now Playing" screen, Proactive Blocking songs/artists, MOOD HARISON Willing and Dayparting, Ability to control all devices from one place, Mobile-friendly, No App Download



# HARMONY MESSAGING

- Harmony can support
   Overhead Messaging in
   multiple ways.
- The client can upload their own Messages (mp3s) and schedule them to play at certain



## HARMONY MESSAGING/MUSIC ON HOLD (MOH)

- Harmony can support Messaging/Music
   On Hold
- Music/Messaging on Hold needs to be setup and managed by our Messaging team.
- Remember that Harmony Players only have 1 Zone of Audio, so if a client needs MOH, they'll need a dedicated Harmony Player.



MUUD-SHARMUNY



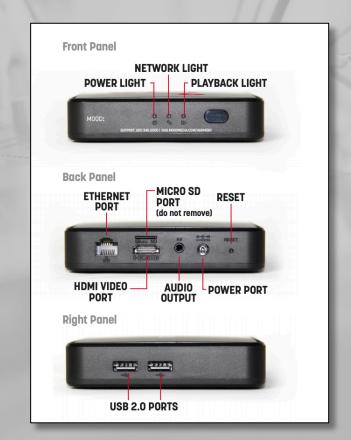
# HARMONY SIGHT: DIGITAL SIGNAGE, MOOD TV, DIGITAL MENU BOARDS

- Harmony fully supports our 3 Sight Solutions:
  - Mood TV
  - Digital Signage
  - Digital Menu Boards
- 4K is only available on MVP 195 – anything else is available on



# **TIPS**

- Harmony Player does not need a USB dongle of any kind.
  - For WiFi, Harmony has an internal WiFi antenna
  - For Content Storage, Harmony uses an SD Card in the back of the player. If the SD card is popped out, the client will have issues.
- Harmony Music is not a Streaming
   Music Service that is coming later
   this year. When using Harmony Music
   app there will be a slight delay before
   the music changes
- Harmony Player only has 1 zone of Audio at this time (coming later this year)
- Harmony Music includes DIY
   Messaging (client can upload and schedule their messages themselves)
   or client can work with our Messaging team.



## ProFusion iS/iO VS HARMONY PLAYER



VS



### Profusion iS/iO:

- 2 zones
- Offline updates available (iS only)
- Core Music, Elements, Mix Pro

### Harmony Player:

- Smaller Form Factor
- More Cost Effective
- 1 zone per device
- Harmony Music –
   "Hands On" or "Hands Off"

## MVP 195 VS HARMONY PLAYER



VS



### MVP195:

- Stronger WiFi Signal
- Bluetooth Audio
- 4K video ability
- Higher Processing Power

### Harmony Player:

- Smaller Form Factor
- More Cost Effective
- Great for Digital Signage, Menu Boards, etc.

## **HARMONY 2020 TIMELINE**

Q1

MGP Integration with Harmony Music

ProFusion Harmony for Pandora for Business & Core Music

MMINT Release ProFusion Harmony **Q2** 

Encore integration with Harmony Music

Advanced content control, sharing and user permissions for enterprise clients

Enterprise Tools
Encore Integration

Q3

Streaming for Harmony player, smart speakers and iOS/Android apps

2nd audio zone for Harmony Player

Streaming, Apps, & 2<sup>nd</sup> Harmony Zone

**Q4** 

Migration of existing Mix accounts to Harmony Music

Mix Transition